

Steve Scheide – Technical Sales

Annapolis, MD

Steve has his Structural Engineering degree from the University of Maryland, where he was a member of the National Honor Society. Steve served in the Active Reserves of the US Navy (Vietnam era) on the USS Sumner (stationed out of Naval Station Mayport Florida). He has been with SSI for **10 years**, where he has been the top salesperson for SSI since 2000. Prior to affiliating with us he was an Onsite Project Engineer for commercial and residential construction projects, and started/operated an engineered wood products division and a wall panel a plant for MD lumber company. **Favorite aspect of working for SSI?** Steve believes the philosophies of company and self align in terms of recognizing customer needs and providing support. Steve's focus is on national builder accounts and relationships. His goal is to build a long term relationship with all of this clients based on honest dependability and professionalism, becoming their most valued trade partner. His service area includes the mid-Atlantic region.



**To contact Steve, please call 1.800.800.7414
Or email him at: sscheide@structuralsystems.com**