



**Dave Cochran – Technical Sales  
Frederick, MD**

Dave holds a BS from the University of Massachusetts, and was an exchange student at the University of North Wales. He has participated in Dale Carnegie Sales Advantage Courses, TJ Xpert training, and Mitek Truss Design training. Dave has been with SSI for **9 years**, and worked for Furman Wholesale Lumber as a salesman prior to joining the team. **Favorite aspect**

**of working for SSI?** The people. In his personal time he enjoys creating solutions for customers, making their businesses run more smoothly, skiing, travel, and classic cars. His specialty areas include multi-family construction, apartment buildings, complex work, and plan design assistance. Dave services MD, PA, VA and DE.

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